

Alexander Ferrari Miller

California Resident Insurance Producer | Sales | Client Communication

PROFESSIONAL SUMMARY

Licensed California insurance producer with current experience at World Financial Group and a background in direct sales, telephone fundraising, customer communication, public speaking, teaching, hospitality, and independent client-facing work. Skilled at explaining information clearly, building rapport, handling questions and objections, presenting products and concepts, and following up with prospective customers.

CORE QUALIFICATIONS

- California Resident Insurance Producer License
- Insurance and financial-services sales
- Prospecting and relationship development
- Sales presentations and follow-up
- Telephone fundraising and outbound calling
- Handling questions and objections
- Client communication and rapport building
- Public speaking and teaching
- Customer service and problem resolution
- POS, payment, data-entry, and web-based systems

RELEVANT EXPERIENCE

World Financial Group (WFG)

August 14, 2026 – Present

- Hired for insurance and financial-services sales.
- Hold an active California Resident Insurance Producer License.
- Current status is hired but not yet appointed.
- Developing prospecting, presentation, relationship-building, and client-communication activities.
- Current résumé language does not imply carrier appointment or completed insurance transactions.

Telephone Fundraiser — Ruffalo Cody | University of Massachusetts Lowell — Lowell, MA

2005

- Made outbound calls to alumni to solicit charitable donations.
- Worked from established telephone scripts while adapting to individual conversations.
- Responded to questions, handled objections, and directly asked prospects to contribute.
- Worked in a monitored fundraising environment with recorded calls periodically reviewed for performance.

Timeshare Sales Presenter — Village Green at Stowe | Framingham, MA

Approximately 1986

- Delivered in-person sales presentations for timeshare condominium interests.
- Explained the offering and answered prospective buyers' questions.
- Transitioned interested prospects to a manager responsible for closing sales.

Taxi Driver — Yellow Cab | Torrance, CA

November 2024 – February 2026

- Provided professional passenger service throughout the Los Angeles area.
- Built rapport quickly with customers from varied backgrounds.
- Handled fares, payments, passenger requests, and changing destinations.
- Worked independently while maintaining professionalism in time-sensitive situations.

Rideshare Driver — Lyft and Uber | Los Angeles, CA

January 2014 – October 2024

- Completed thousands of independent customer-service interactions.
- Managed passenger communication, navigation, pickups, drop-offs, and payment systems.
- Resolved changing customer needs while maintaining professionalism and service quality.

Substitute School Teacher — Teachers On Reserve | Los Angeles, CA

2007 – 2014

- Explained information clearly to varied audiences and adapted communication to different needs.

- Managed classrooms and maintained effective interactions in unfamiliar environments.
- Worked independently while following established requirements and procedures.

Crew Member — ArcLight Cinema | Los Angeles, CA

June 2007 – June 2014

- Provided customer service in a fast-paced retail entertainment environment.
- Sold concessions and movie tickets and accurately operated POS systems.
- Greeted audiences, introduced films, and assisted customers throughout theater operations.

EDUCATION

Oberlin College — Bachelor of Arts — Russian/Soviet Studies

University of Massachusetts Lowell — Undergraduate studies — Mathematics

Los Angeles City College — Associate's degree studies — Computer Science; nearly complete

ACTIVE CREDENTIALS

- California Resident Insurance Producer License
- California Class C Driver's License
- California 30-Day Substitute Teaching Permit
- California Security Guard Card